



**CHARLES W. BALLARD – EXPORT COMPLIANCE DIRECTOR**

Responsibilities cover all aspects of export compliance, firm training including effective export and import compliance programs, ECCN and USML classifications, export control jurisdictional determination, Incoterms, commodity jurisdictions, technical assistance agreements and manufacturing license agreements, technology control plans, the Foreign Trade Regulations, supply chain security programs logistics, and other aspects of international trade. Over 30 years working in the high tech and defense industries managing various aspects of the supply chain and the export and import management systems for Texas Instruments, AMD, and Emerson.



**JEROME M. GREENWELL – EXPORT COMPLIANCE DIRECTOR**

Responsibilities include export compliance, Census reporting, firm training programs, and other miscellaneous Customs and international trade matters. He recently retired as Chief of the Census Bureau's Foreign Trade Division's Regulations, Outreach, and Education Branch and Trade Division Ombudsman. He served the Census Bureau for thirty-six (36) years and received the Department of Commerce's Gold, Silver, and Bronze medals for leadership, including the development and implementation of the Automated Export System (AES) and the new Foreign Trade Regulations.



**MICHAEL L. THOMAS – IMPORT COMPLIANCE DIRECTOR**

Responsibilities include overall import and trade regulatory compliance services, including strategic trade analysis, entry processing, trade preference program utilization, Foreign-Trade Zone programs, duty drawback, inventory systems, automation, Importer Self Assessment (ISA) program guidance, as well as C-TPAT supply chain integration and optimization. A licensed CPA & CHB with over 30 years experience in maritime, international tax, import, foreign-trade zone, and trade related services, including 15 years experience in the petroleum and petrochemical industry. He previously owned and operated Thomas International Group Customs Broker.



**LINDA D. KING – FOREIGN-TRADE ZONE COMPLIANCE DIRECTOR**

Responsibilities include foreign-trade zone activations, day-to-day operations, inventory control, administration, FTZ Operations Manual development, Customs documentation, special zone procedures, e-214, and government reporting; miscellaneous Customs and trade issues. Twenty-seven (27) years experience in foreign-trade zone management, twelve (12) as Foreign-Trade Zone Manager of FTZ No. 50, Long Beach, California; FTZ No. 153, San Diego, California; and FTZ No. 110, Albuquerque, New Mexico.

**JOYCE L. POWERS – SENIOR LEGAL ASSISTANT**

Responsibilities include development and updating of foreign-trade zone operations manuals, system design utilizing computerized documentation with special emphasis on large-scale manufacturing operations, on-site reviews for development of system design, preparation of Customs forms, zone activation, various Customs issues relating to the operational management of zones, and miscellaneous Customs and trade issues. Twenty (20) years experience in foreign-trade zone management systems.



**WILLIAM E. WILLIAMS – SENIOR LEGAL ASSISTANT**

Responsibilities include classification, entry/clearance, antidumping/countervailing duty issues, origin marking, Focused Assessments/Audits, Administrative Ruling requests, and other miscellaneous Customs and international trade matters. Retired from U.S. Customs and Border Protection where he served for nine (9) years as a Customs Inspector and twenty-nine (29) years as an Import Specialist.



**RODNEY BAUM – LEGAL ASSISTANT**

Responsibilities include Administrative Ruling requests, classification, export compliance, entry/clearance, Focused Assessments/Audits, origin marking, and other miscellaneous Customs, FTZ, and International Trade matters. For ten (10) years prior to joining the firm, he was a paralegal in the Government Contracts practice group of a large International law firm in Washington, D.C. where he worked on export compliance issues and audits for a variety of clients and industries.



**BRENDA J. ZELLER – LEGAL ASSISTANT**

Responsibilities include import/export statistical reports, entry review audits, FTZ audits, preparation of prior disclosures and miscellaneous Customs and international trade matters. She has been with the firm for six (6) years.