

**IMPORT/EXPORT 101  
AN INTRODUCTION TO IMPORT/EXPORT COMPLIANCE**

**MILLER & COMPANY P.C.  
KANSAS CITY, MISSOURI  
February 19<sup>th</sup> – 20<sup>th</sup>, 2008  
August 12<sup>th</sup> – 13<sup>th</sup>, 2008**

Day 1

8:30 – 9:00	Welcome/Introductions/Why Are You Here?
9:00 – 9:45	Legal and Regulatory Structure of International Trade
9:45 – 10:15	Customs Entry Process
10:15 – 10:30	Automated Commercial Environment (ACE)
10:30 – 10:45	Break
10:45 – 11:45	Tariff Classification
11:45 – 1:00	Lunch Break
1:00 – 1:30	Importers: Issues from the Customs Perspective
1:30 – 3:15	Customs Valuation
3:15 – 3:30	Break
3:30 – 4:15	Free Trade Agreements
4:15 – 5:30	Other Trade Programs <ul style="list-style-type: none"><li>• Drawback</li><li>• American Goods Returned</li><li>• U.S. Foreign-Trade Zones</li><li>• U.S. Bonded Warehouses</li><li>• Temporary Import Bonds</li><li>• Prototype Provision</li></ul>

## Day 2

8:30 – 9:00	Participating Government Agency Interface/Management
9:00 – 9:45	Customs Origin Marking Requirements
9:45 – 10:00	Break
10:00 – 11:00	Organizing Import/Export Management- Necessity for Documented Procedures <ul style="list-style-type: none"><li>• Import Procedures</li><li>• Importer of Record Management</li><li>• Recordkeeping</li><li>• Accounts Payable – Quantity Verification</li><li>• OST/NFC/Census Data Review</li></ul>
11:00 – 12:00	Trade Security <ul style="list-style-type: none"><li>• Advance Manifest Rules</li><li>• Customs-Trade Partnership Against Terrorism (C-TPAT)</li></ul>
12:00 – 1:00	Lunch Break
1:00 – 2:45	Introduction to Export Compliance
2:45 – 3:00	Break
3:00 – 3:15	Antidumping/Countervailing Duties
3:15 – 4:00	Customs Audits/Focused Assessments <ul style="list-style-type: none"><li>• 2005 Census Audits</li></ul>
4:00 – 4:30	Government Enforcement Actions <ul style="list-style-type: none"><li>• Fines</li><li>• Penalties</li><li>• Prior Disclosures</li></ul>
4:30 – 5:00	Breaking Issues